For Immediate Release

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IVC Introduces CS-3408 Analog-to-Digital 8 Cam Rack Server

Watertown, MA – **June 23, 2004** – IVC is introducing its CS-3408, a new analog-to-digital, eight-camera rack server. The CS-3408 provides top-of-the-line performance, while minimizing costs and space requirements. The system inputs video feed from one to eight analog CCTV lines and converts the data into a digital M-JPEG, IP format. The rack can be integrated into a wide range of analog camera systems, and supports up to 30 frames/second.



The CS-3408 is also distinguished by its design. Whereas single CCTV-to-IP converters require a box for each camera, IVC's new rack economizes space by allowing one modular unit to work for eight cameras. The modules are fully interchangeable, allowing easy replacement.

For legacy surveillance systems, IVC's eight-camera rack server provides several concrete benefits when undertaking a system upgrade from analog to IP. With IVC's rack server, there is no need to replace existing CCTV systems and purchase new cameras. Existing cameras can be seamlessly integrated into modern IP format, and new IP cameras can be purchased to augment the system as needed. The server is fully compatible with fixed, zoom cameras, and has inputs for automated alarm systems, as well.

Bill Richards, Vice President of Manufacturing at IVC, remarked, "Our new rack server is ideally suited for any situation where a legacy CCTV camera system exists. Needless to say, a digital format provides countless benefits in almost all surveillance and monitoring applications. The CS-3408 provides the opportunity to switch to TCP/IP without rebuilding an entire surveillance system. This makes it ideal for prisons, traffic monitoring, nuclear plants, shipping ports, or any surveillance operator that has a past in analog and sees a future in digital."

Based in Watertown, Massachusetts, IVC is a manufacturer/integrator of IP-based video systems and a developer of advanced software for managing networks of video cameras. Their video systems are used in a broad variety of applications by companies of all sizes. IVC offers a range of IP cameras including pan-tilt zoom, fixed, remote zoom and varifocal (manual zoom) cameras.

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