



For Immediate Release

Industrial Video & Control

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Industrial Video & Control Co. becomes Tropos Networks' MetroMesh™ Solutions Partner

Industrial Video & Control and Tropos Networks join to offer scalable, flexible video surveillance solutions.

Newton, MA – August 7, 2006 – Industrial Video & Control Co. (IV&C), a leading provider of networked-based video surveillance systems, announced today that it has agreed to join Tropos® Networks' MetroMesh™ Solution Partner Program to help drive innovative outdoor video security and monitoring solutions for industrial, government, and enterprise applications. The combination of IV&C IP-based video solutions with Tropos MetroMesh Wi-Fi provides a cost-effective means of quickly implementing video applications for municipal and government customers. Innovative uses for the joint wireless video solution include traffic monitoring, tactical public safety surveillance, enterprise security, and large industrial and construction site surveillance. These wireless systems allow unprecedented economic and deployment advantages over traditional wired IP surveillance systems, significantly increasing infrastructure security.

IV&C is a manufacturer of IP-based cameras and developer of advanced software for managing networks of video systems. "We are seeing an increasing demand for wireless camera systems," states Norman Fast, president of IV&C. "Customers deploying video surveillance systems want the flexibility and scalability of IP-cameras and wireless technology. Partnering with Tropos Networks to offer the market a reliable, best-of-breed solution just made sense."

Customers can now seamlessly integrate IV&C cameras into metro-scale WiFi networks based on Tropos technology. This enables customers to affordably deploy scalable, wide-area video surveillance systems. Bill Richards, VP of Engineering for IV&C points out, "Our camera system is designed to work on any network infrastructure, so working with a market leader like Tropos to help customers deploy our camera systems on mesh networks is a natural next step for us."

IV&C camera offering includes pan-tilt zoom, fixed, zoom-only and varifocal (manual zoom) cameras. IV&C manufactures cameras that are suitable for the harshest weather and environmental conditions; IV&C cameras have been certified for use in inherently dangerous environments. IV&C camera systems combine camera products and state-of-the-art management software. Their Relay Server and View Station software packages enable remote viewing and control of video as well as management of all aspects of your surveillance systems. IV&C software also facilitates integration of video into 3rd party applications.

About Industrial Video & Control Company

Based in Newton, MA, IV&C delivers a broad range of quality IP based video systems to industrial, commercial and military applications. Their standards-based software, which delivers quality video to PCs and other client devices over a network, is designed to be scalable and easily integrate with third party software. A key strength of IV&C is its ability to develop cameras, enclosures, and software to meet demanding customer requirements.

About Tropos Networks, Inc.

Tropos Networks is the market leader for metro-scale, Wi-Fi mesh network systems. Our mission is to enable wireless broadband access everywhere for everyone through innovative, low-cost and simple products, software tools and services. We have deployed larger and longer-operating systems in more municipalities than any other company in our industry. Our unique expertise includes high-performance mesh software development, mesh RF engineering, metro-scale network planning, deployment and optimization, and navigating the municipal approval process. Tropos Networks is headquartered in Sunnyvale, California. For more information, [please visit www.tropos.com](http://www.tropos.com), call 408-331-6800 or write to info@tropos.com.

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