



## **Inside Sales Representative – Renewals and Hardware Specialist**

We are seeking a highly motivated and detail-oriented Inside Sales Representative to specialize in renewals and hardware sales. The ideal candidate will work independently while continuously seeking ways to enhance customer experience. We prefer tech-savvy professionals with a solid understanding of business processes and prior sales experience.

### **Responsibilities:**

- Develop a deep understanding of Logic's software renewal processes
- Collaborate with sales representatives on customer-specific inquiries
- Request and manage quotations and lead times from suppliers
- Handle inbound sales queue phone calls and respond to online chat inquiries.
- Conduct outbound phone calls and emails to address customer project needs, including product pricing and availability
- Assist customers with quoting and order processing
- Work closely with Logic's procurement team to ensure efficient processing of purchase order

### **Qualifications & Requirements:**

- Minimum of 3+ years of professional experience in a fast-paced business environment.
- Strong communication and collaboration skills.
- Excellent analytical and multitasking abilities.
- Proficiency in Microsoft Office Suite, particularly Excel and Outlook.

### **What We Offer:**

- Competitive salary with a performance-based bonus structure.
- Comprehensive benefits package, including medical coverage and excellent retirement benefits.
- Paid holidays, vacation, personal, and sick leave.
- A collaborative and dynamic work environment with a team-oriented approach to sales.

### **Who We Are:**

Logic, Inc. is a regional high-tech distributor that provides solutions and services with control products to aid engineers, system integrators, OEMs, IT and management professionals for process manufacturing industries. Our corporate headquarters is in Olathe, Kansas with sales offices in Wichita, KS, St. Louis, MO, Springfield, MO, Des Moines, IA, and Omaha, NE.

Send your resume to [preston@logic-control.com](mailto:preston@logic-control.com) to apply.