



Robotics Sales Engineer

Des Moines, IA

Logic, Inc. is currently seeking applicants for the position of Robotics Sales Engineer for our Des Moines office. We are looking for a motivated self-starter to supplement our team who is already established in the material handling industry or robotics industry.

Responsibilities:

As a Sales Engineer you would develop new accounts in manufacturing industries that need automated material handling, assembly or machine tending systems and work with Systems Integrators to provide turnkey solutions to our customers.

- Developing new accounts through networking, vendor coordination, and market research.
- Providing quotations, technical documentation and technical assistance.
- Preparing and delivering technical demonstrations focused on solutions to fit customer application needs.
- Develop and maintain customer relationships.
- Traveling within territory via company car and outside out territory for training and vendor expos
- Continually learning new technologies, new products, and new industrial applications.
- Learn the whole portfolio of Logic Inc products over time to expand within assigned accounts as well as working with new customers.

Preferred Experience:

- Two to five years of experience selling in material handling industries or robotics industries
- Degree in automation, mechanical, robotics, or electrical engineering
- Previous sales experience with sortation, conveyors, packaging or palletizing systems, robotics, RFID, barcode scanning systems, vision, PLCs or control systems
- Established relationships with existing customers in KS, MO, NE, IA, southern IL
- Must understand industry engineering design concepts and practices
- Experience developing presentations and providing quotes
- Excellent interpersonal, verbal, and written communication skills
- Able to work independently and as part of a team
- We are willing to consider a recently graduated engineer

What We Offer:

- Competitive salary & bonus package
- Full benefits package including medical and excellent retirement benefits
- Paid holidays and vacation, personal, sick time.
- Company provided cell phone, laptop, software, supplies and company vehicle
- Great working environment with a team approach to sales

Who We Are:

Logic Inc. offers products for machine and process control, software for industrial applications, and precision motion control including industrial and collaborative robots.

Visit us online

Send in your resume today to resumes@logic-control.com

Promoting technical solutions to ensure your success with automation